

# **Written Instructions**

# Welcome To The Economics Experiment

This experiment is a study of group and individual behavior. The instructions are simple. If you have any questions about the instructions please raise your hand and someone will come and speak with you *privately* about your question.

## The Experiment

You have been organized into a group of 10 people. In each period you will be required to make some choices that will affect how much you earn and how much a charity earns. What you and the charity earn from each choice will depend on what you and the other 9 people in your group decide. The experiment has two stages.

First, we will describe the instructions for the 6 Periods of Stage 1.

Payment: You will only be paid for 1 of the first 6 Periods. We will randomly select 1 of the first 6 Periods to be the “period-that-counts”. Since all the first 6 Periods are equally likely to be chosen you should make your decisions in each Period as if it will be the “period-that-counts”.

Endowment: You are paid \$6 for showing up to the experiment on time, and \$10 for successfully completing the experiment. So, you can think of this as possessing an endowment of \$16. You may choose to donate some of this money to the charity.

Charity: The donated money will be given to Citizen Schools Massachusetts which is a 501(c)3 non-profit organization. Citizen Schools Massachusetts has a 4 star out of 4 star rating on CharityNavigator.com. Below is a brief description of their mission:

*Citizen Schools operates a growing national network of after-school education programs for students in the middle grades (6th, 7th and 8th). Our programs complement classroom learning by engaging students in hands-on learning projects led by adult volunteers after school and supported by a staff of professional educators...Today Citizen Schools operates in middle schools in seven states, serving 4,400 kids and engaging 3,200 volunteers.*

Decision: In each period you will be choosing if you would like to donate to a charitable cause. You will have two options: either donate \$5 to the charity, or do not donate. Remember that only one period will be randomly selected as the period-that-counts so only one of your donation decisions will be used to determine the donation amount that actually goes to the charity. All your decisions will be totally anonymous; meaning no one in your group will be able to link you to the choices you made today.

Donation-Matching Money: In each period, there may be some donation-matching money. If there is donation-matching money, you will be told a threshold number of donations. If the total number of donations made from your group in that period is greater than or equal to this threshold number, then an additional \$50 will be given to the charity by a matching donor. Otherwise, no additional money is given. The process is best explained by a few examples.

*Example 1*: Suppose in this period that there is no donation-matching money. And suppose that you give \$0 to the charity, 6 other members of your group each give \$5 to the charity, and the remaining 3 members of your group give \$0 to the charity. Then, you would have a \$16 payoff this Period. Note, there were a total of 6 givers in your group, and they gave a total of \$30 to the charity. Since there is no donation-matching money this Period, the charity would receive \$30.

*Example 2:* Suppose in this period that there is donation-matching money of \$50 if at least 3 people in your group give to the charity. And suppose that you give \$0 to the charity, 1 other member of your group gives \$5 to the charity, and the remaining 8 members of your group give \$0 to the charity. Then there was 1 giver in your group so the donation-matching threshold was not met. Then, you would have a \$16 payoff this period. Even though there was donation-matching money this period, because the donation-matching threshold was not met the charity would receive \$5.

*Example 3:* Suppose in this period that there is donation-matching money of \$50 if at least 1 person in your group gives to the charity. And suppose that you give \$0 to the charity, 2 other members of your group each give \$5 to the charity, and the remaining 7 members of your group give \$0 to the charity. Then there were a total of 2 givers in your group so the donation-matching threshold was met. Then, you would have a \$16 payoff this period. Because there was donation-matching money and the donation-matching threshold was met, the charity would receive a total of \$60 (\$10 from the 2 givers plus the \$50 matching-money).

*Example 4:* Suppose in this period that there is donation-matching money of \$50 if at least 1 person in your group gives to the charity. And suppose that you give \$5 to the charity, 2 other members of your group each give \$5 to the charity, and the remaining 7 members of your group give \$0 to the charity. Then there were a total of 3 givers in your group so the donation-matching threshold was met. You would have an \$11 payoff this period. Because there was donation-matching money and the donation-matching threshold was met, the charity would receive a total of \$65 (\$15 from the 3 givers plus the \$50 matching-money).

If you have any questions about the matching-money threshold please raise your hand and someone will come and speak with you privately about your question.

Matching Donor and Donations to the Charity: The matching donor is a real person who has asked that their identity remain anonymous. The experimental team is responsible for reporting your decisions to the matching donor so that the appropriate matching money is given to the charity. The experimental team is also responsible for totaling the donations made directly by the subjects in this experiment and sending the appropriate size of donation to the charity. There is no deception in this experiment, so your donations will actually be sent to the charity. If you would like to receive a receipt for your donation please write your name and address on the envelope in front of you and we will mail you a receipt.

Stage 1 Payoffs: In each period of Stage 1 your payoff will be determined by the formula below:

$$\text{\$16 minus (your donation to charity)}$$

In Stage 1 there will be 6 Periods. Once both Stage 1 and Stage 2 end, we will randomly select one of the 6 Periods as the period-that-counts by drawing a ball numbered 1 to 6 from this bottle. You may inspect the balls after the experiment to verify that there are balls numbered 1 to 6 in the bottle. We will use the period-that-counts to determine your *actual earnings* and the *actual amount of donations to the charity*. Note, since all periods are equally likely to be chosen, you should make your decision in each period as if it will be the period-that-counts.

Things to Remember:

- In Stage 1 there will be 6 Periods
- You will choose whether or not to donate \$5 to a charity from your \$16 endowment
- Each Period your Stage 1 earnings will be equal to your \$16 endowment minus your donation
- Only one period will be randomly chosen for actual payments to you and the charity
- You are in a group of 10 people
- There may be donation-matching money in some of the periods
- If the total number of givers meets or exceeds the donation-matching threshold number then:
  - The charity will get the \$50 donation-matching money plus all individual donations
  - If not then the charity only gets the individual donations

You will now use the computer in front of you to answer a short quiz. After everyone has answered the quiz correctly you will use the computer to make your 6 Stage 1 decisions.

Please raise your hand if you have any questions during this process.

*Stage 1 Completed Using Computer*  
*Then Stage 2 Directions Handed Out*

# Stage 2

In the 2<sup>nd</sup> and final stage of the experiment you will be asked to make guesses about the decisions that your group members made in the donation stage (Stage 1) of the experiment. Your Stage 2 earnings will be based on the accuracy of your guesses.

In Stage 2 there will be 6 Periods.

Guesses to Make: In Stage 2 we will ask you to tell us the probability, or chances out of 100 that you think that 0, 1, 2, 3... up to exactly 9 other people (excluding yourself) in your group gave to the charity. A sample decision screen is below. You can control each “probability amount” by clicking the scrollbar and/or the arrows in each row. The original positions of the scrollbars will be randomly chosen by the computer. The process is best explained by some examples.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="62"/>	62
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="52"/>	52
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="97"/>	97
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="3"/>	3
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="88"/>	88
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="73"/>	73
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="3"/>	3
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="65"/>	65
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="70"/>	70
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="48"/>	48

Total (should be 100): 561

*Example 5:* In Stage 2 you need to guess how many other people (excluding yourself) gave to the charity. Suppose you were totally 100% certain that exactly 1 other person in your group gave. Then you should move the scrollbar in the row “Probability exactly 1 person donated” to 100 and move all the other scrollbars to 0 as pictured below.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="100"/>	100
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Total (should be 100):		100

*Example 6:* In Stage 2 you need to guess how many other people (excluding yourself) gave to the charity. Suppose you thought that it was equally likely that exactly 4 or 5 other people gave, but there was a 0% chance that 1 to 3 or 6 to 9 people gave. Then you believe there is a 50% probability of 4 people giving and a 50% probability of 5 people giving. That means you should move the scrollbar in the row “Probability exactly 4 people donated” to 50, move the scrollbar in the row “Probability exactly 5 people donated” to 50, and move all the other scrollbars to 0 as pictured below.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="50"/>	50
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="50"/>	50
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	0
Total (should be 100):		100

*Example 1:* In Stage 2 you need to guess how many other people (excluding yourself) gave to the charity. Suppose you thought that it was most likely that 5 other people gave, less likely that either 3, 4, 6, or 7 people gave, and very unlikely that 0, 1, 2, 8 or 9 other people gave. Then you might have choices like those shown below where the highest “probability amount” is on “Probability exactly 5 people donated”.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text"/>	2
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text"/>	2
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text"/>	4
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text"/>	9
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text"/>	13
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text"/>	41
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text"/>	13
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text"/>	11
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text"/>	3
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text"/>	2
Total (should be 100):		100

When making guesses the total of the “probability amount” numbers must always be 100. The “total” displayed below the scrollbars will always show you the current total of all the “probability amount” numbers. This process is a little bit complicated so please raise your hand if you have some clarifying questions and someone will come and speak with you *privately* about your question.

Stage 2 Payoffs: You will be paid according to the following formula where  $p_i$  is the “probability amount” you entered in each of the 10 rows:

$$\$5 * \left[ 2 - \sum_{i=0}^9 (1_{\{\text{actual number of other donations} = i\}} - p_i)^2 \right]$$

While the payoffs formula may look complicated, what it means for you is simple. You get paid the most on average when you honestly report your best guesses of the probability for each number of other people donating. The range of the payoff for each period of guesses is \$0 to \$10.

The formula rewards accuracy so that the way to maximize your average earnings is to report honestly. Any questions?

Once both Stage 1 and Stage 2 end, we will:

- Randomly select one of the 6 Periods as the period-that-counts for Stage 1 by drawing a ball numbered 1 to 6 from this bottle. We will NOT put that ball back in the bottle. Then we will...
- Randomly select one of the remaining 5 balls to determine the period-that-counts for Stage 2 by drawing from the remaining numbered balls in the bottle.
- So, you will **not** be paid for the same Period from Stage 1 and Stage 2.

You may inspect the balls after the experiment to verify that there were balls numbered 1 to 6 in the bottle. We will use the randomly chosen period-that-counts in each Stage to determine your actual earnings. Note, since all periods are equally likely to be chosen, you should make your decision in each period as if it will be the period-that-counts.

### Things to Remember:

- In Stage 2 there will be 6 Periods
- You will report your best guess of the probability that exactly 0, 1, 2, 3... up to 9 other people in your group gave in each of the 6 Periods of Stage 1.
- You will make the most money on average by making your probability guesses honestly.
- Your guesses for each period must sum to 100%.
- You may earn between \$0 to \$10 in Stage 2.
- Once everyone is done we will determine the randomly selected period-that-counts for both Stage 1 and Stage 2, and they will NOT be the same period.

You will now use the computer in front of you to answer a short quiz. After everyone has answered the quiz correctly you will use the computer to make your 6 Stage 2 decisions.

Please raise your hand if you have any questions during this process.

# **Screenshots**

Question 1: Suppose in this period that there is donation-matching money of \$50 if at least **7 people in your group (including you)** give to the charity.  
And suppose that you give \$5 to the charity, 6 other members of your group each give \$5 to the charity, and the remaining 2 members of your group give \$0 to the charity.

1A: How many total donors are there in the group?

1B: What would be your payoff (recall you had a \$16 endowment)? Do not include a dollar sign in your answer.

1C: What would be the charity's payoff? Do not include a dollar sign in your answer.

Question 2: Suppose in this period that there is donation-matching money of \$50 if at least **7 people in your group (including you)** give to the charity.  
And suppose that you give \$5 to the charity, 3 other members of your group each give \$5 to the charity, and the remaining 6 members of your group give \$0 to the charity.

1A: How many total donors are there in the group?

1B: What would be your payoff (recall you had a \$16 endowment)? Do not include a dollar sign in your answer.

1C: What would be the charity's payoff? Do not include a dollar sign in your answer.

Check Answers

Now you will make a series of 6 donation decisions. Remember only one of these 6 decisions will be randomly chosen for payment to you and the charity. You can earn between \$11 to \$16 in this portion of the study, so make your decisions carefully.

OK

### DECISION A: NO MATCHING DONATION

You are in a group of 10 people.

Please indicate if you would like to donate \$5:  Yes Donate  
 No Don't Donate

QUIZ: Is there any type of Matching Donation to the charity in this Decision?  Yes Matching Donation  
 No Matching Donation

OK

### DECISION B: THRESHOLD 1

You are in a group of 10 people. If at least 1 person(s) in your group donate(s), THEN a Matching Donation of 50 dollars will be given to the charity.

Please indicate if you would like to donate \$5:  Yes Donate  
 No Don't Donate

QUIZ: What is the minimum number of donations necessary to get the Matching Donation in this Decision?

OK

### DECISION C: THRESHOLD 3

You are in a group of 10 people. If at least 3 person(s) in your group donate(s), THEN a Matching Donation of 50 dollars will be given to the charity.

Please indicate if you would like to donate \$5:  Yes Donate  
 No Don't Donate

QUIZ: What is the minimum number of donations necessary to get the Matching Donation in this Decision?

OK

### DECISION D: THRESHOLD 5

You are in a group of 10 people. If at least 5 person(s) in your group donate(s), THEN a Matching Donation of 50 dollars will be given to the charity.

Please indicate if you would like to donate \$5:  Yes Donate  
 No Don't Donate

QUIZ: What is the minimum number of donations necessary to get the Matching Donation in this Decision?

OK

### DECISION E: THRESHOLD 7

You are in a group of 10 people. If at least 7 person(s) in your group donate(s), THEN a Matching Donation of 50 dollars will be given to the charity.

Please indicate if you would like to donate \$5:  Yes Donate  
 No Don't Donate

QUIZ: What is the minimum number of donations necessary to get the Matching Donation in this Decision?

OK

### DECISION F: THRESHOLD 10

You are in a group of 10 people. If at least 10 person(s) in your group donate(s), THEN a Matching Donation of 50 dollars will be given to the charity.

Please indicate if you would like to donate \$5:  Yes Donate  
 No Don't Donate

QUIZ: What is the minimum number of donations necessary to get the Matching Donation in this Decision?

OK

Now all the other members of your group have finished making their Stage 1 decisions. The experimenter will now hand out instructions for Stage 2. After the instructions have been read aloud the experimenter will ask you to enter a CODE to start Stage 2.

OK

Now you will make a series of 6 beliefs decisions. Remember only one of these 6 decisions will be randomly chosen for payment to you and it will be different from the randomly chosen donation decision. You can earn between \$0 to 10 in this portion of the study, so make your decisions carefully.

OK

QUIZ: Suppose in this period you believe:  
 there is a 0% chance that 0, 1, 2, 3, 4 and 9 people donated  
 there is a 10% chance that 5 people donated  
 there is a 10% chance 8 people donated  
 that it is equally likely that 6 or 7 people donated.

Please move the scroll bars to reflect these beliefs and then click "Check Answers"

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="45"/>	45
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="63"/>	63
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="32"/>	32
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="15"/>	15
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="13"/>	13
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="7"/>	7
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="66"/>	66
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="44"/>	44
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="84"/>	84
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="1"/>	1

Total (should be 100): 370

Check Answers

### BELIEFS A: NO MATCHING DONATION

Recall that in DECISION A you were asked how much you would donate.

You chose to give 5 dollar(s) to the charity in this DECISION

QUIZ: Was there any type of Matching Donation to the charity in this DECISION?  Yes Matching Donation  
 No Matching Donation

Use the scroll bars below to indicate the probability (between 0 to 100 percent) that you place on the exact number of group members (EXCLUDING yourself) who donated.

You can earn as little as \$0 and as much as \$10, and you will make the most money on average by making your probability guesses honestly.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="10"/>	10

Total (should be 100): 100

OK

### BELIEFS B: THRESHOLD 1

Recall that in this DECISION you were asked how much you would donate if a Matching Donation of 50 dollars will be given to the charity when at least 1 person(s) in your group donate(s).

**You chose to give 5 dollar(s) to the charity in this DECISION**

QUIZ: What was the minimum number of donations necessary to get the Matching Donation in this DECISION?

Use the scroll bars below to indicate the probability (between 0 to 100 percent) that you place on the exact number of group members (EXCLUDING yourself) who donated.

You can earn as little as \$0 and as much as \$10, and you will make the most money on average by making your probability guesses honestly.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10

Total (should be 100): 100

OK

### BELIEFS C: THRESHOLD 3

Recall that in this DECISION you were asked how much you would donate if a Matching Donation of 50 dollars will be given to the charity when at least 3 person(s) in your group donate(s).

**You chose to give 5 dollar(s) to the charity in this DECISION**

QUIZ: What was the minimum number of donations necessary to get the Matching Donation in this DECISION?

Use the scroll bars below to indicate the probability (between 0 to 100 percent) that you place on the exact number of group members (EXCLUDING yourself) who donated.

You can earn as little as \$0 and as much as \$10, and you will make the most money on average by making your probability guesses honestly.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10

Total (should be 100): 100

OK

### BELIEFS D: THRESHOLD 5

Recall that in this DECISION you were asked how much you would donate if a Matching Donation of 50 dollars will be given to the charity when at least 5 person(s) in your group donate(s).

**You chose to give 0 dollar(s) to the charity in this DECISION**

QUIZ: What was the minimum number of donations necessary to get the Matching Donation in this DECISION?

Use the scroll bars below to indicate the probability (between 0 to 100 percent) that you place on the exact number of group members (EXCLUDING yourself) who donated.

You can earn as little as \$0 and as much as \$10, and you will make the most money on average by making your probability guesses honestly.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10

Total (should be 100): 100

OK

### BELIEFS E: THRESHOLD 7

Recall that in this DECISION you were asked how much you would donate if a Matching Donation of 50 dollars will be given to the charity when at least 7 person(s) in your group donate(s).

**You chose to give 5 dollar(s) to the charity in this DECISION**

QUIZ: What was the minimum number of donations necessary to get the Matching Donation in this DECISION?

Use the scroll bars below to indicate the probability (between 0 to 100 percent) that you place on the exact number of group members (EXCLUDING yourself) who donated.

You can earn as little as \$0 and as much as \$10, and you will make the most money on average by making your probability guesses honestly.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10

Total (should be 100): 100

OK

**BELIEFS F: THRESHOLD 10**

Recall that in this DECISION you were asked how much you would donate if a Matching Donation of 50 dollars will be given to the charity when at least 10 person(s) in your group donate(s).

**You chose to give 0 dollar(s) to the charity in this DECISION**

QUIZ: What was the minimum number of donations necessary to get the Matching Donation in this DECISION?

Use the scroll bars below to indicate the probability (between 0 to 100 percent) that you place on the exact number of group members (EXCLUDING yourself) who donated.

You can earn as little as \$0 and as much as \$10, and you will make the most money on average by making your probability guesses honestly.

Probability exactly 0 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 1 person donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 2 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 3 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 4 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 5 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 6 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 7 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 8 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10
Probability exactly 9 people donated (EXCLUDING YOU):	<input type="text" value="0"/>	10

Total (should be 100): 100

**OK**

Please press OK when you are done viewing the summary table below. Recall you will be paid for one randomly selected Donation Decision and another randomly selected Beliefs Decision.

Period	DECISION	CHARITY RECEIVES	DONORS	BONUS	DECISION PAY	BELIEF PAY
1	A: THRESHOLD 0	0	0	0	16.00	5.50
2	B: THRESHOLD 1	55	1	50	11.00	5.50
3	C: THRESHOLD 3	5	1	0	11.00	5.50
4	D: THRESHOLD 5	0	0	0	16.00	5.50
5	E: THRESHOLD 7	5	1	0	11.00	5.50
6	F: THRESHOLD 10	0	0	0	16.00	5.50

Randomly Chosen Decision Period-That-Counts (1st #)

Randomly Chosen Beliefs Period-That-Counts (2nd #)

**OK**