

**TUFTS UNIVERSITY**

Department of Economics  
Tufts University  
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**ACADEMIC POSITIONS:**

Tufts University: Medford, MA  
Associate Professor (with tenure), 2019 – present  
Assistant Professor, 2013 – 2019  
Federal Reserve of Minneapolis  
Opportunity & Inclusive Growth Institute Visiting Scholar, Spring 2025  
MIT Department of Economics: Cambridge, MA  
Visiting Scholar, Spring 2023  
Harvard Kennedy School: Cambridge, MA  
Women and Public Policy Program (WAPPP) Fellow, Spring 2017  
Harvard Business School: Boston, MA  
Visiting Scholar, Spring 2017  
MIT Sloan School of Management: Cambridge, MA  
Visiting Scholar, Fall 2016

**OTHER AFFILIATIONS:**

Institute for the Study of Labor (IZA), 2016–present  
J-PAL, Invited Researcher, 2023-present  
Global Labor Organisation (GLO), 2023-present

**EDUCATION:**

University of California San Diego, La Jolla, CA  
PhD, Department of Economics, 2013  
Dissertation: Essays about group dynamics and social networks  
Advisor: J. Andreoni; Committee Members: J. Cullen, G. Dahl, J. Fowler, U. Gneezy  
Barnard College: Columbia University, New York, NY  
Bachelor of Arts, Economics, Cum Laude, 2004  
London School of Economics, London, UK  
Junior Year Abroad, 2002–03

**EDITORIAL ROLES:**

*Journal of Economic Behavior & Organization*: Co-Editor Special Issue on Discrimination and Diversity 2023-present  
*Economic Inquiry*: Co-Editor 2023-present; Associate Editor 2018-2023

**PUBLICATIONS IN REFEREED JOURNALS (students underlined):**

Agan, Amanda, Bo Cowgill and Laura K. Gee, “[Salary history and employer demand: Evidence from a two-sided audit](#)” (with Amanda Agan and Bo Cowgill), *conditional accept at the American Economic Journal: Applied Economics (pending data replication package approval)*

Cowgill, Bo, Amanda Agan and Laura K. Gee. “[The gender disclosure gap: Salary history bans unravel when men volunteer their income](#)” *Organization Science, forthcoming*

Gee, Laura K., Anoushka Kiyawat, Jonathan Meer, and Michael Schreck. “[Pivotal or popular: The effects social information and feeling pivotal on taking an action in laboratory and field experiments.](#)” *Journal of Economic Behavior & Organization* 219 (2024): 404-413.

DeAngelo, Gregory, and Laura K. Gee. “[Peers vs. police: Detection and punishment in the provision of public goods.](#)” *Games and Economic Behavior* 123 (2020): 210-227.

Gee, Laura K., Michael Schreck, and Ankriti Singh. “[From lab to field: Social distance and charitable giving in teams](#)” *Economics Letters* (2020): 109128.

Gee, Laura K., “[The more you know: Information effects on job application rates in a large field experiment.](#)” *Management Science* 65 no. 5, (2019): 2077-2094.

Gee, Laura K., and Michael Schreck, “[Do beliefs about peers matter for donation matching?: Experiments in the field and laboratory.](#)” *Games and Economic Behavior* 107 (2018): 282–297.

Gee, Laura K., Marco Migueis, and Sahar Parsa. “[Redistributive choices and income inequality: Experimental evidence for income as a signal of deservingness.](#)” *Experimental Economics* 20, no. 4 (2017): 894–923.

Gee, Laura K., Jason J. Jones, Christopher J. Fariss, Moira Burke, and James H. Fowler. “[The paradox of weak ties in 55 countries.](#)” *Journal of Economic Behavior & Organization* 133 (2017): 362–372.

Gee, Laura K., Jason Jones, and Moira Burke. “[Social networks and labor markets: How strong ties relate to job finding using Facebook’s social network.](#)” *Journal of Labor Economics* 35, no. 2 (2017): 485–518.

Gee, Laura K, Xinxin Lyu, and Heather Urry. “[Anger management: Aggression and over-punishment in the provision of public goods.](#)” *Games* 8.1 (2017): 5.

Andreoni, James, and Laura K. Gee. “[Gunning for efficiency with third party enforcement in threshold public goods.](#)” *Experimental Economics* 18, no. 1 (2015): 154–171.

Andreoni, James, and Laura K. Gee. “[Gun for hire: Delegated enforcement and peer punishment in public goods provision.](#)” *Journal of Public Economics* 96, no. 11 (2012): 1036–1046.

Gee, Laura K. “[The nature of giving time to your child’s school.](#)” *Nonprofit and Voluntary Sector Quarterly* 40, no. 3 (2011): 552–565.

**OTHER PUBLICATIONS (students underlined):**

Gee, Laura K. and Jonathan Meer. Invited Chapter on "[The altruism budget: Measuring and encouraging charitable giving](#)" in *The Nonprofit Sector: A Research Handbook*, 3rd Edition, Stanford University Press, (2020).

Agan, Amanda, Bo Cowgill, and Laura K. Gee. "[Do workers comply with salary history bans? A survey on voluntary disclosure, adverse selection, and unraveling](#)" *AEA Papers and Proceedings*, 110 (2020): 215-19.

**SELECTED WORKS IN PROGRESS (students underlined):**

"[The tradeoffs of transparency: Measuring inequality when subjects know they are in an experiment](#)" (with Amanda Agan and Bo Cowgill), *under submission*

"[Who you going to call?: Gender inequalities in demand for parental involvement](#)" (with Kristy Buzard and Olga Stoddard), *under submission*

**PRESENTATIONS (including scheduled, \* indicates postponed due to COVID-19):**

- 2024-25: NBER Summer Institute (Gender), SITE (Stanford Institute for Theoretical Economics Experimental Economics, co-author presentation), Discrimination and Diversity Workshop, Global Labor Organisation (GLO), Fordham, Rensselaer Polytechnic Institute
- 2023-24: NBER Summer Institute (Gender), Northeastern University, University of East Anglia, University of Exeter, University of Central Florida, Federal Reserve's Uneven Outcomes in the Labor Market Conference (co-author presentation), University of California Santa Barbara, MIT (IWER)
- 2022-23: Cornell University, University of Rochester, Middlebury College, MIT (Economics), USC Sol Price School of Public Policy, University of Massachusetts Amherst (Resource Economics), MIT Sloan, Texas Tech University, Rutgers University, AEA (American Economic Association, co-author presentation), Early-Career Behavioral Economics Conference
- 2021-22: Bureau of Economic Analysis, RAND Corporation (Santa Monica), SITE (Stanford Institute for Theoretical Economics: Gender, co-author presentation), ESA (Economic Science Association), AEA (American Economic Association)
- 2020-21: George Mason University ICES, ESA (Economic Science Association), AEA (American Economic Association)
- 2019-20: NBER Summer Institute (Labor, co-author presentation), The Federal Reserve Board, Florida State University, Barnard College at Columbia University, Nuffield College at Oxford University, Naveen Jindal School of Management University of Texas Dallas, University of Missouri, Rensselaer Polytechnic Institute\*, RAND Corporation (Washington DC)\*, ESA (Economic Science Association), AEA (American Economic Association, co-author presentation)
- 2018-19: Methods in Experimental Economics Research, Boston College, University of Connecticut, SUNY Albany, Dartmouth (Psychological & Brain Sciences), Advances in Field Experiments
- 2017-18: NBER Summer Institute (Personnel), University of Alabama, Wesleyan University, Texas A&M, Brown University, Gender and Technology Conference at Harvard Kennedy School, The Nonprofit Handbook Conference (Stanford), New England Experimental Economics Workshop (NEEEW)

**PRESENTATIONS cont.:**

- 2016–17: University of Pittsburgh, MIT Sloan, Duke Strategy Conference, Appalachian State University, Fordham University, Rutgers University, Harvard Kennedy School, Smith College, Brigham Young University, MIT, Georgetown University McDonough School of Business, University of California Santa Barbara, Claremont Graduate University, Boston University, Boston Federal Reserve, Bi-Annual Social Dilemmas Conference, Advances in Field Experiments, ESA (Economic Science Association), AEA (American Economic Association)
- 2015–16: Facebook, ESA (Economic Science Association)
- 2014–15: NBER Summer Institute (IT & Digitization), Bureau of Labor Statistics, University of Michigan Ann Arbor, University of Massachusetts Amherst (Resource Economics), University of San Francisco, University of Massachusetts Lowell, Bi-Annual Social Dilemmas Conference, University of California San Diego, ESA (Economic Science Association)
- 2013–14: NBER Summer Institute (IT & Digitization), Harvard Business School, George Mason University ICES, Northeastern (Economics), Ben-Gurion University, Northeastern (NU-Lab), Bentley University, ESA (Economic Science Association), BABEEW (Bay Area Behavioral and Experimental Economics Workshop), BEEMA (Behavioral and Experimental Economists of the Mid-Atlantic)
- 2012–13: Pomona College, George Mason University ICES, Clemson University, Bryn Mawr College, Tufts University, Quinnipiac University, USC Marshall, Queens College CUNY, Hofstra University, University of Toronto Rotman, Santa Clara University, LinkedIn, ESA (Economic Science Association), APPAM (Association for Public Policy Analysis and Management), BABEEW (Bay Area Behavioral and Experimental Economics Workshop)
- 2011–12: ARNOVA (Assoc. for Research on Non-Profit Organizations and Voluntary Action), SCCAM (Southern California Conference in Applied Microeconomics), WEAI (Western Economics Association International), Political Networks, BABEEW (Bay Area Behavioral and Experimental Economics Workshop)
- 2010–11: Bi-Annual Social Dilemmas Conference, ESA (Economic Science Association), SWET (Southwestern Economic Theory)

**ACADEMIC KEYNOTE PRESENTATIONS:**

2021-22: IZA Conference on Matching Firms and Workers Online

**NON-ACADEMIC SPEAKING ENGAGEMENTS:**

Keynote Speaker at Maine HR Convention, May 2023.  
Speaker at Strategic HR New England, Portsmouth, NH October 2022.  
Speaker at IVY the Social University, Calderwood Theater, June 2018.  
Speaker at [TEDxCambridge](#) Salon, August 2018.  
Speaker at One Day University, October 2018.

**GRANTS & AWARDS:**

2024: Institute for Human Studies George Mason University (\$750)  
2023: CSWEP-SSRC Women in Economics and Mathematics Research Consortium (\$157,065)  
2022: Russell Sage Foundation (\$64,309)  
2020: IR Undergraduate Research Fellows Program (\$3,500)  
2019: Facebook Economic Opportunity and Digital Platforms - Research Award (\$50,000)  
2019: W.E. Upjohn Institute for Employment Research (\$4,500)  
2018: Tufts Graduate Summer Scholars Award (\$3,000)  
2017: Tufts Faculty Research Awards (FRAC) Open Access Publishing (\$500)  
2017: Tufts Undergraduate Summer Scholars Award (\$5,500)  
2016: Oregon Jewish Community Foundation Donor Advised Fund, Tufts University (\$33,500)  
2016: Tufts Faculty Research Awards Committee (FRAC) Research in Aid Award (\$1,480)  
2015: Oregon Jewish Community Foundation Donor Advised Fund, Tufts University (\$11,000)

**MEMBERSHIP IN PROFESSIONAL ASSOCIATIONS (past and present):**

American Economic Association, Economic Science Association, The Econometric Society, European Economic Association, Society of Labor Economists

**HONORS AND FELLOWSHIPS:**

2017: Harvard Kennedy School Women and Public Policy Program Fellow  
2013: Tufts University Neubauer Faculty Fellow  
2011: UCSD Award for Outstanding Undergraduate Teaching by a Graduate Student Instructor  
2010: UCSD Walter P. Heller Award for Outstanding Third-Year Paper  
2010: The Women's Philanthropy Institute, Indiana University Dissertation Fellow  
2007–11: UCSD Cota Robles Fellow

**PROFESSIONAL SERVICE:**

Organizational Officer Positions, Boards and Committees:

2023 - present: Ethics Committee Member (appointed), *Economic Science Association*  
2021-2027: Board Member (appointed), *Association for the Study of Generosity in Economics*  
2020-2023: Executive Committee Member (elected), *Economic Science Association*

Grant Reviewer:

National Science Foundation – 2021, 2022, 2023  
National Science Foundation - Future of Work Panel 2018  
Russell Sage Foundation, 2023

Textbook Reviewer (alphabetical):

*Oxford University Press, Routledge/Taylor and Francis*

Conference Organization:

Program Committee for the 2025 Annual American Economic Association (AEA) meetings  
Association for Mentoring and Inclusion in Economics (AMIE) 2<sup>nd</sup> Workshop in Applied  
Microeconomics, Scientific Committee  
ESA World Conference 2022, MIT Sloan, Core Organizer  
Social Dilemmas 2022, MIT Sloan, Core Organizer  
ESA Global-Online-Round-The-Clock Conference 2021, Organizing Committee

Journal Referee (alphabetical):

*American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Economic Journal: Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economics Bulletin, Economic Inquiry, The Economic Journal, Economics Letters, European Economic Review, Experimental Economics, ILR Review, International Journal of the Commons, Journal of Development Economics, Journal of Economic Behavior & Organization, Journal of Economic Dynamics and Control, Journal of Economic Psychology, Journal of Human Resources, Journal of Labor Economics, Journal of Law and Economics, Journal of Legal Studies, Journal of Political Economy, Journal of Political Economy Microeconomics, Journal of Public Economics, Journal of Public Economic Theory, Journal of the Economic Science Association, Management Science, Nonprofit and Voluntary Sector Quarterly, PLOS ONE, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Review of Economics of the Household, Science, Social Psychology Quarterly, Southern Economic Journal*

Discussant:

AEA Annual Conference, ESA Junior Faculty Webinar, ESA Job Market Webinar, NBER Summer Institute, NBER Artificial Intelligence, NBER Fertility Decline

Other Professional Service:

2021 - present: CSWEP liaison for Tufts University  
2025: AEA 2025 Program Committee  
2024: Session Chair at AEA Annual Conference  
2023: Session Chair at AEA Annual Conference  
2021: 3rd and 4th Year PhD Women's Mentoring Workshop, Boston University  
2021: Tufts CELT Equity and Inclusion Fellows Program  
2021: CSWEP Econopalooza Networking Event, Senior Participant  
2021: CSWEP Junior Mentoring Breakfast, Mentor  
2020: CSWEP CeMENT Mentoring Workshop, Mentor  
2020: University of Missouri Economics Department, Diversity Guest Speaker  
2019: Beyond Barnard, Guest Speaker  
2017: *Management Science* Distinguished Reviewer Award  
2017: Session Organizer and Chair AEA Annual Conference  
2016: Participant at NSF "Data and Modeling Workshop on Graduate Education Investments and STEM Career Outcomes"  
2016: Participant CSWEP CeMENT Mentoring Workshop  
2016: Summer School Instructor Summer Empirical Workshop  
2015: Session Chair at AEA Annual Conference

**UNIVERSITY & DEPARTMENTAL SERVICE:**

2024-present: Tufts University, School of Arts and Sciences Dean Search Committee  
2022-present: Tufts University, Tufts Community Appeal Board  
2021-present: Tufts University, Faculty Research Awards Committee (FRAC)  
2021-present: Tufts Economics Dept., Undergraduate Curriculum Committee  
2020-present: Tufts Economics Dept., Diversity Equity and Inclusion Committee (Chair 2020-24)  
2016-present: Tufts University, International Relations Core Faculty  
2020-21: Tufts Economics Dept., Seminar Committee (Chair)  
2020-21: Tufts Economics Dept. Tenure & Promotion Sub-Committee  
2019-2022: Tufts University, Cummings Center Art Sub-Committee  
2019-2020: Tufts Economics Dept., Graduate Math Camp Online Committee

2018–2021: Tufts Economics Dept., Work Life Committee Liaison  
2016–2021: Tufts Economics Dept., New Building Committee  
2020: Tufts Economics Department, Virtual Celebration of 2020 Graduates Committee  
2014–19: Tufts University, IT Committee  
2014–15: Tufts Economics Dept., External Seminar Committee  
2013–14: Tufts Economics Dept., Wellington-Burnham Lecture Committee  
2013–14: Tufts Economics Dept., Search Committee  
2013–14: Tufts Economics Dept., Junior Faculty Seminar Committee (joint with Fletcher)

**TEACHING EXPERIENCE:**

Tufts University “Behavioral Economics” (undergraduate)  
Tufts University “Intermediate Economics” (undergraduate)  
UCSD “Introductory Macroeconomics” (undergraduate)  
Academic Connections Program UCSD “Introductory Macroeconomics” (high school)

**ADVISING:**

Doctoral committees:

2024: Paul Plonski, PhD candidate at Tufts in Cognitive Science (committee member)  
2019: Jamilah Welch, PhD candidate at Tufts Fletcher School (committee member)  
2018: Sarah Hijaz, DrPH at Tufts School of Medicine (committee member)

Masters theses:

2025: Jing Liu (advisor)  
2023: Yanlin Zhu (advisor)  
2019: Ankriti Singh (advisor)  
2016: Xinxin Lyu (advisor)  
2016: Shihang Wang (reader)  
2014: Tyler Hoppenfeld (reader), Samantha Katagiri (reader)

Undergraduate theses:

2022: Anoushka Kiyawat (advisor)  
2021: Ty Vinick (advisor), Benjamin MacLean (reader)  
2019: Noah Weinflash (reader)  
2016: Kyoko Yamamoto (reader), Barnard College  
2015: Joseph Reiff (reader)  
2014: Janet Rubin (reader), Emily Rourke (reader)

Undergraduate senior projects/independent studies:

2020: Rebecca Baron  
2019: Zachary Sebak  
2015: Eitan Schenthal  
2014: Maxwell Levitin, Darcy Covert, Thomas Tagliferro, Nicole Schilling, Isabelle Vrod

**RELEVANT POSITIONS HELD:**

2018–present: Barnard College, Columbia University: Class Agent team member  
2004–07: Research Associate, LECG Corporation: Expert Services and Consulting Firm