

TUFTS UNIVERSITY

Department of Economics
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ACADEMIC POSITIONS:

Tufts University: Medford, MA
Assistant Professor, Sept. 2013–present
MIT Sloan School of Management: Cambridge, MA
Visiting Scholar, Fall 2016
Harvard Kennedy School: Cambridge, MA
Women and Public Policy Program (WAPPP) Fellow, Spring 2017
Harvard Business School: Boston, MA
Visiting Scholar, Spring 2017

EDUCATION:

University of California San Diego, La Jolla, CA
PhD, Department of Economics, 2013
Dissertation: Essays about group dynamics and social networks
Advisor: James Andreoni; Committee Members: Julie Cullen, Gordon Dahl, James Fowler, Uri Gneezy
Barnard College: Columbia University, New York, NY
Bachelor of Arts, Economics, Cum Laude, 2004
London School of Economics, London, UK
Junior Year Abroad, 2002–03

PUBLICATIONS IN REFEREED JOURNALS (students underlined):

1. Gee, Laura K., "[The more you know: Information effects on job application rates in a large field experiment.](#)" *Management Science*, forthcoming.
2. Gee, Laura K., and Michael Schreck, "[Do beliefs about peers matter for donation matching?: Experiments in the field and laboratory.](#)" *Games and Economic Behavior* 107 (2018): 282–297.
3. Gee, Laura K., Marco Migueis, and Sahar Parsa. "[Redistributive choices and income inequality: Experimental evidence for income as a signal of deservingness.](#)" *Experimental Economics* 20, no. 4 (2017): 894–923.
4. Gee, Laura K., Jason J. Jones, Christopher J. Fariss, Moira Burke, and James H. Fowler. "[The paradox of weak ties in 55 countries.](#)" *Journal of Economic Behavior & Organization* 133 (2017): 362–372.

5. Gee, Laura K., Jason Jones, and M. Burke. "[Social networks and labor markets: How strong ties relate to job finding using Facebook's social network.](#)" *Journal of Labor Economics* 35, no. 2 (2017): 485–518.
6. Gee, Laura K, [Xinxin Lyu](#), and Heather Urry. "[Anger management: Aggression and over-punishment in the provision of public goods.](#)" *Games* 8.1 (2017): 5.
7. Andreoni, James, and Laura K. Gee. "[Gunning for efficiency with third party enforcement in threshold public goods.](#)" *Experimental Economics* 18, no. 1 (2015): 154–171.
8. Andreoni, James, and Laura K. Gee. "[Gun for hire: Delegated enforcement and peer punishment in public goods provision.](#)" *Journal of Public Economics* 96, no. 11 (2012): 1036–1046.
9. Gee, Laura K. "[The nature of giving time to your child's school.](#)" *Nonprofit and Voluntary Sector Quarterly* 40, no. 3 (2011): 552–565.

WORKING PAPERS:

10. DeAngelo, Gregory, and Laura K. Gee. "[Peers vs. police: Detection and punishment in the provision of public goods.](#)"

SELECTED WORKS IN PROGRESS:

11. "Pivotal or popular: The effects social information and feeling pivotal on taking an action in laboratory and field experiments" (with Michael Schreck)
12. "Salary history bans and hiring outcomes: Evidence from a field experiment" (with Amanda Agan and Bo Cowgill)
13. "Job seekers' heuristics and job applications: An observational study using data from Glassdoor" (with Andrew Chamberlain, Ayal Chen-Zion, and Pablo Ruiz Junco)
14. Invited Chapter on "The Altruism Budget: Measuring and Encouraging Charitable Giving" in *The Nonprofit Sector: A Research Handbook*, 3rd Edition, Stanford University Press (with Jonathan Meer)

HONORS, AFFILIATIONS, AND FELLOWSHIPS:

2016–present: Institute for the Study of Labor (IZA), Research Affiliate
2017: Harvard Kennedy School Women and Public Policy Program Fellow
2013: Tufts University Neubauer Faculty Fellow
2011: UCSD Award for Outstanding Undergraduate Teaching by a Graduate Student Instructor
2010: UCSD Walter P. Heller Award for Outstanding Third-Year Paper
2010: The Women's Philanthropy Institute at The Center on Philanthropy, Indiana University
Dissertation Fellow
2007–11: UCSD Cota Robles Fellow

PRESS COVERAGE, APPEARENCES, AND NOTES:

Press coverage for “The more you know: Information effects on job application rates in a large field experiment.” *Management Science*, forthcoming.

- [Dow Jones Moneyish](#), “Adding this one simple thing to job postings could help boost women in your workforce”
- [Silicon Republic](#), “Diversity gets a serious boost if you tell jobseekers this one thing”
- [Phsyorg](#), “Telling job seekers how many other people have applied increases applications, could boost diversity”
- [Liberation.fr](#), (Daily French Newspaper), “Savoir et pouvoir: l’inégalité hommes – femmes “ (translation “Knowledge and power: gender inequality”)
- Mentioned in *What Works: Gender Equality by Design*, by Iris Bohnet (Harvard University Press, 2016)
- Mentioned in [Bloomberg](#)
- Featured in the Harvard Kennedy School [Gender Action Portal](#)

Press coverage for “Do beliefs about peers matter for donation matching?: Experiments in the field and laboratory.” *Games and Economic Behavior* (2018).

- [The Chicago Tribune](#), “How to get the biggest bang out of matching funds”
- [Nonprofit Quarterly](#), “Research shows the passionate economics of incentive fundraising”
- [Philanthropy Daily](#), “How to get the biggest bang out of matching funds”

Press coverage for “Social networks and labor markets: How strong ties relate to the labor market using Facebook’s social network.” *Journal of Labor Economics* (2017).

- [Forbes](#), “Your Best Friends Are Still Your Best Way to Get a New Job”
- [Fast Company](#), “Why certain Facebook friends can boost your chance of landing a new job”
- [Business News Daily](#), “Finding the Facebook friends who will help you find a job”
- [CBS News](#), “How people use Facebook social connections to find work”
- [Brit + Co](#), “This Facebook study will change how you find a new job”
- [Entrepreneur](#), “Having a lot of Facebook friends can help you land a new job”
- [Tufts Now](#), “Social networks and the job hunt”

Press coverage for “The paradox of weak ties in 55 countries.” *Journal of Economic Behavior & Organization* (2017).

- [ScienceDaily](#), “Which Facebook ‘friends’ help most when looking for a job? Depends where you live in the world”
- [NPR](#), The Academic Minute, “Social ties and job hunting”

Press coverage for “Gun for hire: Delegated enforcement and peer punishment in public goods provision.” *Journal of Public Economics* (2012).

- [VOX](#), “How can small groups put a stop to bad behaviour? Make it a race for second place”

Guest on “You’re the Expert” National Public Radio WBUR 90.9, taped Nov. 2, 2016.

Speaker at IVY the Social University, Calderwood Theater, June 25, 2018.

[The Conversation](#), “How to get the biggest bang out of matching funds”

[The Conversation](#), “Which Facebook ‘friends’ can help you land a job?”

The Center on Philanthropy at Indiana University: [Women Leading Through Philanthropy Blog](#), “Time is money or is it?”

INVITED PRESENTATIONS (including scheduled):

- 2018–19: Methods in Experimental Economics Research, Boston College, SUNY Albany
2017–18: University of Alabama, Wesleyan University, Texas A&M, Brown University
Gender and Technology Conference at Harvard Kennedy School, The Nonprofit
Handbook Conference (Stanford)
2016–17: University of Pittsburgh, MIT Sloan, Duke Strategy Conference, Appalachian State
University, Fordham University, Rutgers University, Harvard Kennedy School, Smith
College, Brigham Young University, MIT, Georgetown University McDonough School
of Business, University of California Santa Barbara, Claremont Graduate University,
Boston University, Boston Federal Reserve, Bi-Annual Social Dilemmas Conference,
NBER Summer Institute
2015–16: Facebook
2014–15: Bureau of Labor Statistics, University of Michigan Ann Arbor, University of
Massachusetts Amherst (Resource Economics), University of San Francisco, University
of Massachusetts Lowell, Bi-Annual Social Dilemmas Conference, University of
California San Diego
2013–14: Harvard Business School, George Mason University ICES, Northeastern (Economics),
Ben-Gurion University, NBER Summer Institute, Northeastern (NU-Lab), Bentley
University
2012–13: Pomona College, George Mason University ICES, Clemson University, Bryn Mawr
College, Tufts University, Quinnipiac University, USC Marshall, Queens College
CUNY, Hofstra University, University of Toronto Rotman, Santa Clara University,
NBER Summer Institute, LinkedIn
2010–11: Bi-Annual Social Dilemmas Conference

OTHER PRESENTATIONS (including scheduled):

- 2018–19: Advances in Field Experiments
2017–18: New England Experimental Economics Workshop (NEEEW)
2016–17: Advances in Field Experiments, ESA (Economic Science Association), AEA
(American Economic Association)
2015–16: AEA (American Economic Association), Experimental Methods in Policy
Conference, New England Experimental Economics Workshop (NEEEW)
2014–15: ESA (Economic Science Association)
2013–14: ESA (Economic Science Association), BABEEW (Bay Area Behavioral and
Experimental Economics Workshop), BEEMA (Behavioral and Experimental
Economists of the Mid-Atlantic)
2012–13: ESA (Economic Science Association), APPAM (Association for Public Policy
Analysis and Management), BABEEW (Bay Area Behavioral and Experimental
Economics Workshop)
2011–12: ARNOVA (Assoc. for Research on Non-Profit Organizations and Voluntary Action),
SCCAM (Southern California Conference in Applied Microeconomics), WEAI (Western
Economics Association International), Political Networks, BABEEW (Bay Area
Behavioral and Experimental Economics Workshop)
2010–11: ESA (Economic Science Association), SWET (Southwestern Economic Theory)

MEMBERSHIP IN PROFESSIONAL ASSOCIATIONS (past and present):

American Economic Association, Economic Science Association, European Economic Association, Society of Labor Economists

GRANTS:

2018: Tufts Graduate Summer Scholars Award (\$3,000)
2017: Tufts Faculty Research Awards (FRAC) Open Access Publishing (\$500)
2017: Tufts Undergraduate Summer Scholars Award (\$5,500)
2016: Oregon Jewish Community Foundation Donor Advised Fund, Tufts University (\$33,500)
2016: Tufts Faculty Research Awards Committee (FRAC) Research in Aid Award (\$1,480)
2015: Oregon Jewish Community Foundation Donor Advised Fund, Tufts University (\$11,000)

TEACHING EXPERIENCE:

Tufts University “Behavioral Economics” (undergraduate): Fall 2013, Spring 2015, Spring 2016, Spring 2018, Fall 2018
Tufts University “Intermediate Economics” (undergraduate): Fall 2013, Spring 2014, Fall 2014
UCSD “Introductory Macroeconomics” (undergraduate): Spring 2011
Academic Connections Program UCSD “Introductory Macroeconomics” (high school): Summer 2010 and Summer 2011

ADVISING:

Doctoral committees:

2016–present: Sarah Hijaz, DrPH candidate at Tufts School of Medicine, expected Fall 2018 (committee member)

Master’s theses:

2018: Ankriti Singh, expected 2019 (advisor)
2016: Xinxin Lyu (advisor)
2016: Shihang Wang (reader)
2014: Tyler Hoppenfeld (reader)
2014: Samantha Katagiri (reader)

Undergraduate theses:

2015: Joseph Reiff (reader)
2014: Janet Rubin (reader)
2014: Emily Rourke (reader)

Undergraduate senior projects/independent studies:

2015: Eitan Schenthal
2014: Maxwell Levitin
2014: Darcy Covert
2014: Thomas Taglifero
2014: Nicole Schilling
2014: Isabelle Vrod

PROFESSIONAL SERVICE:

Editorial Positions:

2018- present: Associate Editor *Economic Inquiry*

Journal Referee (alphabetical):

American Economic Review, Econometrica, Economics Bulletin, Economic Inquiry, Economics Letters, European Economic Review, Experimental Economics, ILR Review, International Journal of the Commons, Journal of Economic Behavior & Organization, Journal of Economic Dynamics and Control, Journal of Economic Psychology, Journal of Labor Economics, Journal of Law and Economics, Journal of Legal Studies, Journal of Public Economics, Journal of Public Economic Theory, Journal of the Economic Science Association, Management Science, Nonprofit and Voluntary Sector Quarterly, PLOS ONE, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economics of the Household, Science, Social Psychology Quarterly, Southern Economic Journal

Textbook Reviewer (alphabetical):

Oxford University Press, Routledge/Taylor and Francis

Grant Reviewer:

National Science Foundation - Future of Work Panel 2018

2017: *Management Science* Distinguished Reviewer Award

2017: Session Organizer and Chair AEA Annual Conference

2016: Participant at NSF “Data and Modeling Workshop on Graduate Education Investments and STEM Career Outcomes”

2016: Participant CSWEP CeMENT Mentoring Workshop

2016: Discussant at NBER Summer Institute

2016: Summer School Instructor West Virginia University Summer Empirical Workshop

2015: Session Chair at AEA Annual Conference

UNIVERSITY & DEPARTMENTAL SERVICE:

2016–present: Tufts University, International Relations Core Faculty

2014–present: Tufts University, IT Committee

2018–present: Tufts Economics Department, Work Life Committee Liason

2016–present: Tufts Economics Department, New Building Committee

2014–15: Tufts Economics Department, External Seminar Committee

2013–14: Tufts Economics Department, Wellington-Burnham Lecture Committee

2013–14: Tufts Economics Department, Search Committee Member

2013–14: Tufts Economics Department, Junior Faculty Seminar Committee (joint with Fletcher)

RELEVANT POSITIONS HELD:

2004–07: Research Associate, LECG Corporation: Expert Services and Consulting Firm